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HEF® PHOTONICS

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Abrisa Technologies Provides Convenience & Purchasing Economies with Stocking Programs & Blanket Orders

July 10, 2023 – Santa Paula, CA – Abrisa Technologies focuses on collaboration with its customers via a three-pronged approach of vertical integration and single-point accountability for custom fabricated and precision optical coated glass products. This allows Abrisa Technologies' customers to put their trust in one company for supply chain simplicity, convenience, reduced cost of ownership and delivery of Just-In-Time (JIT) raw orders through an inventory management strategy aligned with production schedules making Abrisa Technologies a Total Solution Partner.

Susan Hirst, General Manager of Abrisa Industrial Glass (AIG) a business unit of Abrisa Technologies explains, "AIG services our customers' production requirements utilizing stocking programs, forecast agreements, and blanket orders to ensure cost-effective pricing, consistent raw material inventory and supply continuity devoid of global market factor fluctuations with accommodation for specified timed releases and deliveries. These programs not only help Abrisa Technologies plan our purchasing volume and production throughput but also afford our customers the security of fixed pricing and a steady supply stream."



- **Stocking Programs:** Can be set up to ensure specific quantities on-hand with safety stock parameters in place, either with raw material or finished goods. A pull and replenish plan can be instituted or stocking can be based off forecast data points to support peak requirements. The programs can also be managed using 3-month rolling forecasts or calculated by replenish time for high volume programs.
- **Forecast Safety Stock Agreements:** Stocking and replenishment based upon customer supplied forecast and agreement on carrying specific quantity for a designated time inclusive of replenishment time. Advanced raw material only agreements to support quicker turn times.
- **Blanket Orders:** Yearly agreements for finished goods to lock in pricing with designated releases and delivery dates preventing unexpected spikes in pricing due to worldwide supply issues. Yearly agreement with locked in price with no specific release dates only releases by lead time. Yearly agreement to reduce release quantity lead time contribution of purchase materials, supplies, tooling, etc. for quicker turn.

Susan further states, "These Abrisa Technologies programs which fortify the entire supply chain experience allow Abrisa Technologies to collaborate with our customers' so we can assist them with addressing their market-based challenges and better meet their customer's needs."

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Stocking Programs & Blanket Orders

[Abrisa Technologies](#), a member of HEF Photonics, is a globally recognized technology glass fabrication and optical thin film coating company with expertise in high volume manufacturing and engineering capabilities, delivering Total Solutions that provide excellent performance, fitness-for-use, and economies of scale.

Our US based, state-of-the-art ISO 9001:2015 and ITAR registered facilities include Abrisa Industrial Glass in Santa Paula, CA, and ZC&R Coatings for Optics in Torrance, CA. These two divisions produce solutions from cut-to-order coated glass components to custom complex and ready-to-install fabricated, strengthened, optically coated, electronically enabled, and branded sub-assemblies.

Our Total Solutions serve a variety of markets including Micro-Electronics, Defense and Avionics, Display, Industrial Automation, Optical Sensors, Imaging, Photonics, Medical & Dental, Life Science, and more.

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